

TEQIP II sponsored Short term Course on  
**Telecom Management – Current  
& Emerging**

August 20th-21st, 2015



**Indian Institute of Technology (IIT) Delhi**  
New Delhi – 110016



**Organised by**

Bharti School of Telecommunication  
Technology & Management, IIT Delhi

**PROGRAMME CO-ORDINATOR:**

Dr. Mahim Sagar

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**INTRODUCTION**

This short term course is a constituent of the technical and managerial concepts of telecommunications with a delivery mechanism that is fashioned at IIT Delhi which will help the students in gaining a holistic perspective about the telecom industry.

**PROGRAM OBJECTIVE**

The objective of this programme is to give in depth knowledge of both technical and management in telecom domain through lectures, interactive sessions, and discussion.

**PROGRAM CONTENTS**

- Basic Principles in Management
- Marketing Management Module (with focus on Telecom Sector):
- Accounting and Financial Management Module (with focus on Telecom Sector):
- Human Resource Management Module (with focus on Telecom Sector):
- Introduction to Indian Telecommunication Industry:
- Spectrum Management
- OTT & Net- Neutrality

**TARGET AUDIENCE**

The programme is designed for faculty in TEQIP II institutes under quality circle of IIT Delhi. Participants from other IIT's TEQIP quality circles are also permissible. Selection for all 30 seats will be done on first come first served basis.

**PEDAGOGY**

The course will consist of lecture sessions,

**HOW TO APPLY**

Submit the dully filled registration form by 31, 2015. Shortlisted candidate will be notified by email after receiving their application.

**Address for form submission**

Dr. Mahim Sagar  
5th Floor, ROOM NC  
Department of Management Studies  
Bhawan, Indian Institute of Technology  
Hauz Khas, New Delhi - 110016

**Telecom Management –  
Emerging**

August 20th-21st, 2015  
Registration Form

1. Name: \_\_\_\_\_

2. Designation: \_\_\_\_\_

3. Department: \_\_\_\_\_

4. Organization: \_\_\_\_\_

5. Address for communication: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Tel: \_\_\_\_\_ Mobile: \_\_\_\_\_

Email: \_\_\_\_\_

Accommodation required: Yes / No

Signature of the candidate:

